

FACT SHEETS

for the First Quarter of the Fiscal Year
Ending March 31, 2012 (FY2011)

August 4, 2011

NTT Urban Development Corporation

W e c r e a t e h a r m o n y .

Year-to-Year Comparison (Consolidated)

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Year-to-Year Comparison (Consolidated)

1. Consolidated Statements of Income and Comprehensive Income

(1) Consolidated Statements of Income

	Jun-10	Jun-11	Change	(Million yen) Change (%)
Operating revenue	31,927	28,177	(3,750)	(11.7%)
Operating expenses	24,945	22,015	(2,930)	(11.7%)
Operating income	6,981	6,162	(819)	(11.7%)
Non-operating income	772	689	(82)	(10.7%)
Non-operating expenses	2,009	2,052	42	2.1%
Ordinary income	5,745	4,799	(945)	(16.5%)
Extraordinary income	204	—	(204)	—
Extraordinary loss	1,279	232	(1,046)	(81.8%)
Income before income taxes and minority interests	4,670	4,566	(103)	(2.2%)
Income taxes	1,565	1,561	(3)	(0.2%)
Income before minority interests	3,104	3,004	(100)	(3.2%)
Minority interests in income	343	287	(55)	(16.2%)
Net income	2,761	2,716	(44)	(1.6%)

Increases/Decreases (Billion yen)

■ Operating revenue	
- Leasing:	(0.3)
- Residential property sales:	(4.3)
- Others:	+0.8
■ Operating expenses	
- Leasing:	(0.4)
- Residential property sales:	(3.4)
- Others:	+0.6
■ Extraordinary income	
- Gain on sale of non-current assets:	(0.2)
■ Extraordinary losses	
- Loss on adjustment for changes of accounting standard for asset retirement obligations:	(1.0)

(2) Consolidated Statements of Comprehensive Income

	June-10	June-11	Change	(Million yen) Change (%)
Income before minority interests	3,104	3,004	(100)	(3.2%)
Other comprehensive income	(216)	(92)	123	—
Comprehensive income	2,888	2,911	22	0.8%

2. Operating Revenue and Income by Segment

	Jun-10	Jun-11	Change	(Million yen) Change (%)
Operating revenue				
Leasing	23,016	22,623	(393)	(1.7%)
Residential property sales	7,142	2,758	(4,383)	(61.4%)
Others	3,090	3,986	895	29.0%
Eliminations	(1,322)	(1,191)	131	—
Total	31,927	28,177	(3,750)	(11.7%)
Operating income				
Leasing	7,412	7,443	31	0.4%
Residential property sales	983	97	(885)	(90.1%)
Others	182	398	216	118.4%
Eliminations/Corporate	(1,596)	(1,777)	(180)	—
Total	6,981	6,162	(819)	(11.7%)

Increases/Decreases

■ Leasing Business	
-Operating revenue decreased ¥0.3 billion year on year and operating income increased ¥0.03 billion, due primarily to income including rent income from new properties and a fall in rent income from pre-existing properties.	
■ Residential Property Sales Business	
-Operating revenue decreased ¥4.3 billion year on year, and operating income decreased ¥0.8 billion, reflecting a fall in the number of condominiums delivered from 68 in the first quarter of the previous fiscal year to 30 as well as the sale of land and a condominium building posted in the first quarter of the previous fiscal year.	

Year-to-Year Comparison (Consolidated)

3. Consolidated Balance Sheets

	Mar-11	June-11	(Million yen)	
			Change	Change (%)
Current assets	113,762	123,507	9,744	8.6
Non-current assets	796,729	795,108	(1,621)	(0.2)
Total assets	910,492	918,615	8,123	0.9
Current liabilities	104,822	83,286	(21,535)	(20.5)
Non-current liabilities	614,886	643,929	29,043	4.7
Total liabilities	719,709	727,216	7,507	1.0
Total net assets	190,783	191,399	615	0.3
Interest-bearing debt (consolidated)	487,780	503,194	15,413	3.2

Increases/Decreases (Billion yen)

■ Assets

- Current assets
 - Inventories: +18.7
 - Cash and deposits: (0.5)
 - Notes and operating accounts receivable: (2.1)
 - General loans and others: (7.3)
- Non-current assets
 - Construction in progress : +0.3
 - Buildings and structures(net) : (1.5)

■ Liabilities

- Current liabilities
 - Short-term loans payable : +2.4
 - Accounts payable, trade: (3.1)
 - Current portion of long-term loans payable: (16.9)
- Non-current liabilities
 - Long-term loans payable +30.3
 - Bonds payable: (0.4)
 - Lease and guarantee deposit received: (0.3)

■ Net assets

- Net income: +2.7
- Dividends paid: (1.9)